B&C SPEAKERS OUTPERFORM

SECTOR: Industrials

Price (Eu): 2.67

Target Price (Eu): 4.00

Cristian Galizzi +39-02-77115.432
e-mail: cristian.galizzi@intermonte.it

Oversold

- **1H11 results beat our estimates.** B&C Speakers posted a solid set of 1H11 results, beating our already positive expectations. In detail, the company reported 1H11 revenues of Eu13.2mn (some 2% above our forecast of Eu13.0mn), EBITDA of Eu2.8mn (bang in line with our estimate), EBIT of Eu2.5mn (5% above our estimate of Eu2.4mn), and Eu2.5mn in Pre-tax profit, 4% above our Eu2.4mn forecast. Margins mostly suffered from escalating raw material costs (especially for neodymium) despite the massive reduction in fixed costs: the EBITDA margin came to 21.3%, around 30bps below our 21.6% estimate; however, the EBIT margin of 18.8% again beat our bullish estimate of 18.2%. Finally, net profit closed at Eu1.5mn, up 10% YoY, and some 6% above our estimated Eu1.4mn.

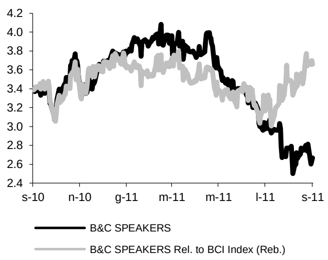
- **FY11-13E EPS trimmed.** Despite better than expected 1H11 results, we have trimmed our FY11 estimates, mostly because margins have narrowed as a result of escalated costs for neodymium magnets (an important component for loudspeakers) and, to a lesser extent, ferrite magnets, notwithstanding list price increases implemented in June to the tune of 20% on average for neodymium-based products and 2% for ferrite-based products. At the top line, we are confirming our previous estimates for 2011, supported by a record order backlog. Concerning FY12-13, we are cutting our estimates as we are taking a more conservative stance in terms of margins, as we are now projecting much higher costs of raw and consumable materials. As for revenues, we have slightly increased our previous estimates to take into account the estimated further list price increase to be implemented by year-end.

- **OUTPERFORM confirmed, TP lowered from Eu4.70 to Eu4.00.** We are reaffirming our positive stance on the stock, which is currently trading at a low price that we don't believe can be justified. We are lowering our target price to Eu4.0 (from Eu4.7), following the cut in estimates and after having applied a higher risk-free rate in our valuation model on the back of the recent trend in spreads of 10-year Italian government bonds over German bunds. Our positive stance on the stock is based on the company's: 1) undisputed ability to maintain extremely good margins even in unprecedented tough times; 2) market share resilience thanks to high brand awareness and recognition; 3) minimal debt; 4) positive cash flow, forecast to grow even faster over the next few years; and 5) extremely sound dividend yield, expected to endure in the future.

Key Figures	2009A	2010A	2011E	2012E	2013E
Sales (Eu mn)	17	23	26	29	31
Ebitda (Eu mn)	3	5	6	6	7
Net profit (Eu mn)	2	3	3	3	4
EPS - New (Eu)	0.16	0.25	0.30	0.30	0.37
EPS - Old (Eu)		0.25	0.31	0.36	0.41
DPS (Eu)	0.13	0.16	0.19	0.19	0.24

Ratios & Multiples	2009A	2010A	2011E	2012E	2013E
P/E	16.4	10.6	8.8	8.8	7.1
Div. Yield	4.9%	6.0%	7.0%	7.2%	8.8%
EV/Ebitda	8.5	5.9	4.9	4.8	3.8
ROCE	23.1%	34.0%	45.1%	43.6%	51.8%

B&C SPEAKERS - 12m Performance



Eu/USD: 1.33 2010; 1.40 2011/12

RATING: Unchanged
TARGET PRICE (Eu): from 4.70 to 4.00

Change in EPS est:	2011E	2012E
	-5.2%	-14.3%

STOCK DATA

Reuters code:			37B.MI
Bloomberg code:			BEC.IM
Performance	**1m**	**3m**	**12m**
Absolute	-3.8%	-21.4%	-21.2%
Relative	4.6%	6.3%	5.9%
12 months H/L:			4.08/2.50

SHAREHOLDER DATA

No. of Ord. shares (mn):	11
Total No. of shares (mn):	11
Mkt Cap Ord (Eu mn):	29
Total Mkt Cap (Eu mn):	29
Mkt Float - ord (Eu mn):	7
Mkt Float (in %):	*24.7%*
Main shareholder:	
Research & Development Int.	64.2%

BALANCE SHEET DATA	2011
Book value (Eu mn):	11
BVPS (Eu):	1.02
P/BV:	2.6
Net Financial Position (Eu mn):	-1
Enterprise value (Eu mn):	30

B&C SPEAKERS - *KEY FIGURES*		2009A	2010A	2011E	2012E	2013E
	Fiscal year end	31/12/2009	31/12/2010	31/12/2011	31/12/2012	31/12/2013
PROFIT & LOSS (Eu mn)	Sales	17	23	26	29	31
	EBITDA	3	5	6	6	7
	EBIT	3	4	5	5	7
	Financial income (charges)	(0)	0	0	0	0
	Associates & Others	0	(0)	(0)	(0)	(0)
	Pre-tax profit (Loss)	3	4	5	5	7
	Taxes	(1)	(2)	(2)	(2)	(2)
	Tax rate (%)	36.4%	37.5%	37.8%	37.5%	37.5%
	Minorities & discontinue activities	0	0	0	0	0
	Net profit	2	3	3	3	4
	Total extraordinary items	(0)	(0)	(0)	0	0
	Ebitda excl. extraordinary items	3	5	6	6	7
	Ebit excl. extraordinary items	3	4	5	5	7
	Net profit restated	2	3	3	3	4
PER SHARE DATA (Eu)	Total shares out (mn) - average fd	11	11	11	11	11
	EPS stated fd	0.15	0.24	0.29	0.30	0.37
	EPS restated fd	0.16	0.25	0.30	0.30	0.37
	BVPS fd	0.90	0.94	1.02	1.14	1.32
	Dividend per share (ord)	0.13	0.16	0.19	0.19	0.24
	Dividend per share (sav)	0.00	0.00	0.00	0.00	0.00
	Dividend pay out ratio (%)	85.7%	0.0%	0.0%	0.0%	0.0%
CASH FLOW (Eu mn)	Gross cash flow	2	3	3	3	5
	Change in NWC	1	(1)	(0)	0	0
	Capital expenditure	(1)	(1)	(1)	(1)	(1)
	Other cash items	0	0	0	0	0
	Free cash flow (FCF)	2	1	2	3	4
	Acquisitions, divestments & others	0	0	0	0	0
	Dividend	(2)	(1)	(2)	(2)	(2)
	Equity financing/Buy-back	(0)	(1)	(1)	0	0
	Change in Net Financial Position	0	(1)	(0)	1	2
BALANCE SHEET (Eu mn)	Total fixed assets	4	5	5	6	6
	Net working capital	10	11	11	11	10
	Long term liabilities	(1)	(5)	(4)	(4)	(4)
	Net capital employed	13	11	12	13	13
	Net financial position	0	(0)	(1)	(0)	2
	Group equity	10	10	11	13	15
	Minorities	0	0	0	0	0
	Net equity	10	10	11	13	15
ENTERPRISE VALUE (Eu mn)	Average mkt cap - current	29	29	29	29	29
	Adjustments (associate & minorities)	0	1	0	0	0
	Net financial position	0	(0)	(1)	(0)	2
	Enterprise value	29	29	30	29	27
RATIOS(%)	EBITDA margin*	19.5%	21.3%	23.1%	20.4%	23.1%
	EBIT margin*	16.4%	18.6%	20.5%	18.3%	21.1%
	Gearing - Debt/equity	-2.3%	4.7%	6.5%	0.5%	-12.2%
	Interest cover on EBIT	198.0	nm	nm	nm	nm
	Debt/Ebitda	nm	0.10	0.13	0.01	nm
	ROCE*	23.1%	34.0%	45.1%	43.6%	51.8%
	ROE*	16.6%	25.9%	29.8%	28.1%	30.3%
	EV/CE	2.5	2.4	2.6	2.3	2.1
	EV/Sales	1.7	1.2	1.1	1.0	0.9
	EV/Ebit	10.2	6.7	5.5	5.4	4.1
	Free Cash Flow Yield	8.3%	4.1%	6.9%	9.5%	13.7%
GROWTH RATES (%)	Sales	-19.7%	36.3%	12.0%	12.0%	6.0%
	EBITDA*	-37.2%	48.4%	21.3%	-0.8%	19.7%
	EBIT*	-43.2%	54.2%	23.7%	-0.2%	22.6%
	Net profit	-45.7%	56.6%	23.2%	4.1%	22.6%
	EPS restated	-41.9%	54.7%	21.0%	0.3%	22.6%

** Excluding extraordinary items*

Source: Intermonte SIM estimates

1H11 RESULTS

The table below outlines 1H11 results compared to our estimates.

B&C Speakers - P&L (€ mn)	1H10A	1H11A	YoY growth	1H11E	Act vs Est
Net sales	**11.3**	**13.2**	**17%**	**13.0**	**2%**
Value of Production	**12.2**	**14.5**	**19%**	**14.2**	**2%**
Costs of raw and cons materials	*(4.8)*	*(6.2)*	*29%*	*(5.6)*	*11%*
% on net sales	*-42.3%*	*-46.7%*		*-43.0%*	
Labour costs	*(2.1)*	*(2.3)*	*8%*	*(2.4)*	*-5%*
% on net sales	*-19.0%*	*-17.5%*		*-18.7%*	
Other costs	*(2.8)*	*(3.0)*	*6%*	*(3.2)*	*-5%*
% on net sales	*-25.1%*	*-22.8%*		*-24.4%*	
Extraordinary Costs	*0.0*	*(0.2)*	*n.m.*	*(0.2)*	*n.m.*
EBITDA	**2.5**	**2.8**	**13%**	**2.8**	**1%**
Ebitda margin	*22.1%*	*21.3%*		*21.6%*	
D&A	*(0.3)*	*(0.3)*	*19%*	*(0.3)*	*-2%*
Provisions	*(0.0)*	*(0.0)*	*-92%*	*(0.1)*	*n.m.*
EBIT	**2.2**	**2.5**	**13%**	**2.4**	**5%**
Ebit margin	*19.5%*	*18.8%*		*18.2%*	
Pre tax profit	**2.3**	**2.5**	**9%**	**2.4**	**4%**
Taxes	*(0.9)*	*(0.9)*	*6%*	*(0.9)*	
Net Profit	**1.4**	**1.5**	**10%**	**1.4**	**6%**
Minorities	*0.0*	*0.0*	*n.m.*	*0.0*	*n.m.*
Group Net Profit	**1.4**	**1.5**	**9%**	**1.4**	**6%**
Net margin	*12.4%*	*11.5%*		*11.1%*	

REVENUES

Consolidated revenues amounted to Eu13.2mn in 1H11, up a substantial 17% from the Eu11.3mn posted in 1H10 and beating our bullish Eu13.0mn estimate. The very strong growth trend that began in 2H09 has therefore continued. Based on the value of the order backlog, this top line trend appears to show no signs of coming to an end, and the company could increase its market share, as has already been the case in recent quarters.
Consolidated 1H11 sales therefore actually came in above the Eu11.7mn achieved in 1H08, previously the group's best ever half-yearly sales figure. Even more importantly, 2Q11 revenues reached Eu6.8mn, the best quarterly result ever achieved by the group. Another very comforting fact, as illustrated in the table below, is that YoY sales growth was in double digits in almost every geographical area. Growth rates were strongest in Italy (+43%), LatAm (+31%), Europe (+15%) and Asia-Pacific (up 14%) while North America (flat), suffered the tough comparison with the previous year (which posted +49% YoY growth) demonstrating that the company is reaping the rewards of both its decision to widen its range of products and its efforts to reorganise and strengthen its global sales network.

B&C Speakers - Revenues Breakdown by Country

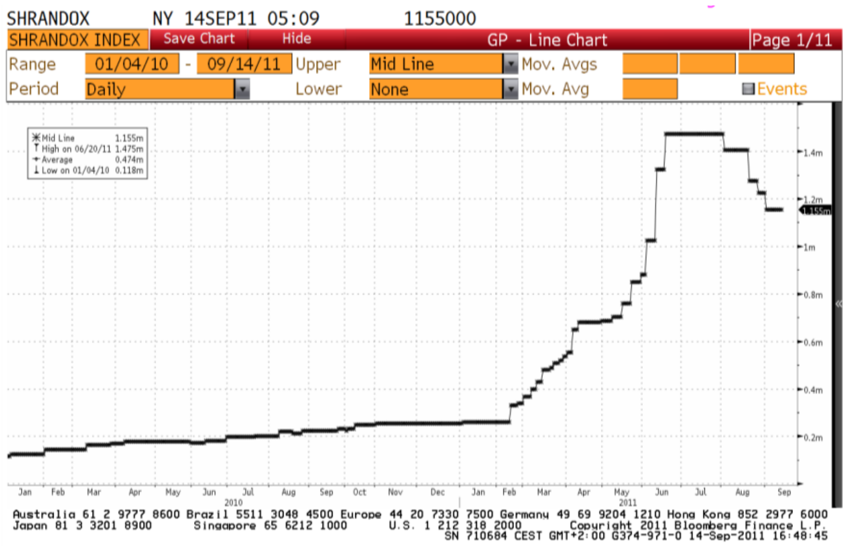
(Eu mn; %)	1H11	% on sales	1H10	% on sales	Var. YoY	1H09	% on sales	Var. YoY	1H08	% on sales	Var. YoY	1H07
Europe (ex-Italy)	5.3	40%	4.6	41%	*15%*	3.6	45%	*27%*	5.4	46%	*-32%*	5.6
North America	2.3	18%	2.3	21%	*0%*	1.6	19%	*49%*	2.2	19%	*-30%*	2.1
Italy	2.8	21%	1.9	17%	*43%*	1.6	19%	*24%*	2.3	19%	*-31%*	2.0
Asia & Pacific	1.4	11%	1.2	11%	*14%*	0.8	9%	*60%*	1.1	9%	*-29%*	1.1
Latin America	1.1	8%	0.8	7%	*31%*	0.5	6%	*66%*	0.6	5%	*-12%*	0.5
Middle East & Africa	0.3	2%	0.3	3%	*-4%*	0.1	1%	*202%*	0.2	1%	*-40%*	0.2
Total	**13.2**	**100%**	**11.3**	**100%**	***17%***	**8.1**	**100%**	***39%***	**11.7**	**100%**	***-30%***	**11.5**

The very positive sales trend is backed up by figures relating to client orders (from the parent company B&C Speakers SpA), which reached a value of Eu7.3mn as at 30th June 2011, up 55.3% compared to the same date in 2010, when they amounted to Eu4.7mn.

COSTS

Supply of Raw Materials, Consumables and Semi-finished Goods
The company spent considerably more on raw materials, consumables and semi-finished goods in the first half of 2011 than in 1H10, and even more than we were expecting. The 1H11 total came to Eu6.2mn, up 29% YoY and 11% above our Eu5.6mn estimate; this amounts to 46.7% of sales, compared with our expectation for an weight of 43.0%. The sharp increase is mainly due to an escalation in raw material costs due to unprecedented increases in the price of neodymium (+300% since 1st January 2011).

The following chart plots the neodymium price trend since the beginning of 2010.



Source: Bloomberg

Personnel Costs
The cost of labour at B&C increased YoY, but at a slower rate than sales: 8.3% YoY, now representing 17.5% of revenues (more than 100bps below our estimate of 18.7%) compared with 19.0% in 1H10. This reduction in the weight of labour costs is the fruit of better productivity from the existing workforce, thanks in part to optimal conditions at the parent company's new production plants. Labour costs therefore partially contributed to the reduction in profitability being curbed in the first half of the year.

Other Costs
Expenses for services and the use of third party goods rose by Eu0.3mn, meaning the weight of this item on sales fell by110bps. Other costs remained flat from 1H10. The final weight of these items dropped 230bps to 22.8%, better than our forecast for a more limited drop in the weight of this item on sales to 24.4%.

EBITDA and EBITDA Margin
Chiefly due to the dynamics cited above, EBITDA in 1H11 came in at Eu2.8mn (a touch above our estimate), or 21.3% of sales. This is an improvement on the 1H10 EBITDA of Eu2.5mn, even if the EBITDA margin fell by 80bps. Because turnover grew, the incidence of fixed G&A costs went down, thus offsetting most of a substantial YoY increase in raw materials costs. It is also worth keeping in mind that negative EBITDA from the "Architettura Sonora" division influenced the consolidated figure in 1H11, as this division is still in a start-up phase. Therefore, the 'core' businesses' EBITDA margin in the first half of 2010 was around 25% of revenues, flat YoY.

EBIT and EBIT Margin
First half EBIT amounted to Eu2.5mn, 5% above our Eu2.4mn estimate and a sizeable 13% higher than in the first half of 2010. The 1H11 EBIT margin was 18.8%, down from 19.5% last year, but some 60bps above our estimate of 18.2%.

Group Net Profit and Net Financial Position
The group's total **net profit** in the first half of 2011 was Eu1.5mn, which is a remarkable 11.5% of consolidated sales. This is almost 100bps below last year, but more than double the 1H09 figure and 6% better than our Eu1.4mn estimate (we were expecting an incidence of 11.1% of consolidated sales).
The company reported a net debt position of Eu2.7mn, from a net debt of Eu0.7mn at the end of 2010; the difference is due to the dividend payment, new long-term financing opened to stabilise the group's financial flows and an increase in working capital owing to higher volume sales and to a major advance payment to suppliers of Eu1mn to procure enough neodymium to cover 2H11 production needs (neodymium is a strategic raw material for the group that has seen a constant increase in prices in recent months).

ESTIMATES REVISION

The following table shows our new estimates for 2011-13, comparing them with our previous estimates.

B&C Speakers - Estimates Revision

	New	*Old*		*New*	*Old*		*New*		
B&C Speakers - P&L (Eu mn)	**2011E**	**2011E**	**New vs Old**	**2012E**	**2012E**	**New vs Old**	**2013E**	**2013E**	**New vs Old**
Sales	26.2	26.2	*0.0%*	29.3	28.6	*2.8%*	31.1	30.3	*2.8%*
YoY growth	*12.0%*	*12.0%*		*12.0%*	*9.0%*		*6.0%*	*-2.7%*	
Value of Production	27.7	26.2	*5.7%*	30.0	28.7	*4.8%*	31.7	31.4	*1.1%*
Costs of raw and consumable materials	(11.3)	(9.7)	*16.5%*	(13.5)	(10.7)	*26.3%*	(13.8)	(11.6)	*19.6%*
Labour costs	(4.6)	(4.6)	*0.0%*	(4.6)	(4.9)	*-4.5%*	(4.8)	(5.3)	*-9.6%*
Other Costs	(5.8)	(5.8)	*-0.4%*	(5.9)	(6.1)	*-3.5%*	(5.9)	(6.6)	*-10.8%*
Extraordinary costs	(0.2)	0.0	*n.m.*	0.0	0.0	*n.m.*	0.0	0.0	*n.m.*
EBITDA	**5.8**	**6.1**	***-4.4%***	**6.0**	**7.0**	***-14.2%***	**7.2**	**7.9**	***-9.0%***
Ebitda margin	*22.3%*	*23.3%*	*-100bps*	*20.4%*	*24.5%*	*-400bps*	*23.1%*	*26.0%*	*-300bps*
Total D&A	(0.7)	(0.7)	*-1.5%*	(0.6)	(0.7)	*-13.7%*	(0.6)	(0.6)	*0.4%*
EBIT	**5.2**	**5.4**	***-4.7%***	**5.4**	**6.3**	***-14.3%***	**6.6**	**7.3**	***-9.8%***
Ebit margin	*19.8%*	*20.7%*	*-100bps*	*18.3%*	*21.9%*	*-360bps*	*21.1%*	*24.1%*	*-290bps*
Net financials	0.0	0.0	*n.m.*	0.0	0.0	*n.m.*	0.0	0.0	*n.m.*
Pre tax profit	5.2	5.4	*-4.7%*	5.4	6.3	*-14.3%*	6.6	7.3	*-9.8%*
Taxes	(2.0)	(2.0)	*-4.0%*	(2.0)	(2.3)	*-14.3%*	(2.5)	(2.7)	*-9.8%*
Tax Rate	*-37.8%*	*-37.5%*		*-37.5%*	*-37.5%*		*-37.5%*	*-37.5%*	
Minorities	0.0	0.0	*n.m.*	0.0	0.0	*n.m.*	0.0	0.0	*n.m.*
Group Net Profit	**3.2**	**3.4**	***-5.2%***	**3.4**	**3.9**	***-14.3%***	**4.1**	**4.6**	***-9.8%***

Despite the better than expected actual 1H11 results, we have trimmed our FY11 estimates, mostly because margins have narrowed as a result of escalated costs for neodymium magnets (an important component for loudspeakers) and, to a lesser extent, ferrite magnets, notwithstanding list price increases in June to the tune of 20% on average for neodymium-based products and 2% for ferrite-based products. At the top line, we are confirming our previous estimates for 2011, supported by a record order backlog at parent company B&C Speakers SpA (Eu7.9mn, vs. Eu6.0mn at this time last year), which ensures that the company will be working at full capacity at least until the end of October. This turnover growth will lower the incidence of G&A expenses, but we do not think that will be enough to keep the EBITDA margin in line with the level achieved in the past, given the massive increase in rare metal prices, which we believe cannot be completely passed through to product sale prices.

Concerning FY12-13, we are cutting our estimates as we are taking a more conservative stance in terms of margins, as we are now projecting much higher costs of raw and consumable materials. As for revenues, we have slightly increased our previous estimates to take into account the estimated further list price increase to be implemented by year-end.

INVESTMENT CONCLUSION

We are reaffirming our positive stance on the stock, which is currently trading at a low price that we don't believe can be justified. We are lowering our target price to Eu4.0 (from Eu4.7), following the cut in estimates and after having applied a higher risk-free rate in our valuation model on the back of the recent trend in spreads of 10-year Italian government bonds over German bunds.

Our positive stance on the stock is based on the company's:
1) undisputed ability to maintain extremely good margins even in unprecedented tough times;
2) market share resilience thanks to high brand awareness and recognition;
3) minimal debt;
4) positive cash flow, forecast to grow even faster over the next few years;
5) extremely sound dividend yield, expected to endure in the future.

DISCLAIMER (for more details go to http://intermonte.it/ disclosures.asp)

IMPORTANT DISCLOSURES

IMPORTANT DISCLOSURES

The reproduction of the information, recommendations and research produced by Intermonte SIM contained herein and of any its parts is strictly prohibited. None of the contents of this document may be shared with third parties without authorisation from Intermonte.
This report is directed exclusively at market professional and other institutional investors (Institutions)and is not for distribution to person other than "Institution" ("Non-Institution"), who should not rely on this material. Moreover, any investment or service to which this report may relate will not be made available to Non-Institution.
The information and data in this report have been obtained from sources which we believe to be reliable, although the accuracy of these cannot be guaranteed by the Intermonte. In the event that there be any doubt as to their reliability, this will be clearly indicated. The main purpose of the report is to offer up-to-date and accurate information in accordance with regulations in force covering "recommendations" and is not intended nor should it be construed as a solicitation to buy or sell securities.
This disclaimer is constantly updated on Intermonte's website www.intermonte.it under DISCLOSURES. Valuations and recommendations can be found in the text of the most recent research and/or reports on the companies in question.

ANALYST CERTIFICATION

For each company mentioned in this report the respective research analyst hereby certifies that all of the views expressed in this research report accurately reflect the analyst's personal views about any or all of the subject issuer (s) or securities. The analyst (s) also certify that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation or view in this report.
The analyst (s) responsible for preparing this research report receive(s) compensation that is based upon various factors, including Intermonte's total profits, a portion of which is generated by Intermonte's corporate finance activities, although this is minimal in comparison to that generated by brokerage activities.
Intermonte's internal procedures and codes of conduct are aimed to ensure the impartiality of its financial analysts. The exchange of information between the Corporate Finance sector and the Research Department is prohibited, as is the exchange of information between the latter and the proprietary equity desk in order to prevent conflicts of interest when recommendations are made.

GUIDE TO FUNDAMENTAL RESEARCH

Reports on all companies listed on the S&PMIB40 Index, most of those on the MIDEX Index and the main small caps (regular coverage) are published at least once per quarter to comment on results and important newsflow.
A draft copy of each report may be sent to the subject company for its information (without target price and/or recommendations), but unless expressly stated in the text of the report, no changes are made before it is published.
Explanation of our ratings system:
BUY: stock expected to outperform the market by over 25% over a 12 month period;
OUTPERFORM: stock expected to outperform the market by between 10% and 25% over a 12 month period;
NEUTRAL: stock performance expected at between +10% and – 10% compared to the market over a 12 month period ;
UNDERPERFORM: stock expected to underperform the market by between –10% and -25% over a 12 month period;
SELL: stock expected to underperform the market by over 25% over a 12 month period.
The stock price indicated is the reference price on the day prior to the publication of the report.

CURRENT INVESTMENT RESEARCH RATING DISTRIBUTIONS

Intermonte SIM is authorised by CONSOB to provide investment services and is listed at n° 246 in the register of brokerage firms. As at June 30th 2011 Intermonte's Research Department covered 125 companies.

Intermonte's distribution of stock ratings is as follows:
BUY: 16.00%
OUTPERFORM: 40.00%
NEUTRAL: 35.0%
UNDERPERFORM: 8.0%
SELL: 0.80%
The distribution of stock ratings for companies which have received corporate finance services from Intermonte in the last 12 months (30 in total) is as follows:
BUY: 16.67%
OUTPERFORM: 33.33%
NEUTRAL: 50.0%
UNDERPERFORM: 0.00%
SELL: 0.00%

CONFLICT OF INTEREST

In order to disclose its possible conflicts of interest Intermonte SIM states that:

- within the last year, Intermonte SIM managed or co-managed/is managing or is co-managing (see companies indicated in bold type) an Institutional Offering and/or , managed or co-managed/is managing or is co-managing (see companies indicated in bold type) an offering with firm commitment underwriting of the securities of the following Companies: **Intesa Sanpaolo**, Enel Green Power, TBS Group, **UBI**;
- Intermonte SIM is Specialist and/or Corporate Broker and/or Broker in charge of the share buy back activity of the following Companies: Biancamano, B&C Speakers, Buongiorno, Carraro, Cattolica Assicurazioni, Cementir, Cogeme, Datalogic, DeA Capital, Digital Bros, Dmail, EL.En, EEMS, Eurotech, Fiera Milano, Fintel Energia Group, First Capital, Gefran, IGD, IW Bank, Meridie, M&C Management e Capitali, Pierrel, QF Alpha Immobiliare, QF Beta Immobiliare, Reno de Medici, Reply, Saes Getters, Servizi Italia, TESMEC, TBS Group, Ternienergia, Vittoria Assicurazioni, VR Way.
- Intermonte SIM SpA and its subsidiaries do not hold a stake of equal to or over 1% in any class of common equity securities of the subject company.
- Intermonte SIM SpA acts as Financial Advisor to the following companies: Cattolica Assicurazioni.

DETAILS ON STOCKS RECOMMENDATION

Stock NAME	**B&C SPEAKERS**		
Current Recomm:	OUTPERFORM	Previous Recomm:	OUTPERFORM
Current Target (Eu):	4.00	Previous Target (Eu):	4.70
Current Price (Eu):	2.67	Previous Price (Eu):	3.78
Date of report:	15/09/2011	Date of last report:	19/04/2011

INTERMONTE SIM is MIFID compliant - for our Best Execution Policy please check our Website www.intermonte.it/mifid
Further information is available